







TABLE OF CONTENTS

Chairman's Report	8
President's Report	10
CEO's Report	12
ActivateSocial	15
ActivateSport	19
Sustainability Initiatives	24
Commercial Operations (ActivateRetail, ActivateEat.Drink & UTS Aerial Function Centre)	27
Activate Communications and Marketing	31
Our Team	34
Financial Report	37



2015 UTS STUDENT ENGAGEMENT

TOP
FIVE

ACTIVATEUTS CLUBS

SOCIAL, CULTURAL, SPORT, HEALTH AND RECREATION

20,000 UTS STUDENT MEMBERS

2015 ACTIVATEUTS O'DAY

(130 CLUBS REPRESENTED) AND O'FEST
(9 HOUR MUSIC FESTIVAL)

7,104 UTS STUDENTS ENGAGED

INTERVARSITY SPORT RESULTS

UTS FINISHED 3RD IN THE OVERALL POINT SCORE FOR AUSTRALIAN INTERVARSITY SPORT (OUT OF 42 UNIVERSITIES); 1ST IN EASTERN UNI GAMES AND 3RD IN AUSTRALIAN UNI GAMES

1,008 STUDENTS REPRESENTED UTS IN INTERVARSITY SPORT

HEALTH & WELLBEING ON CAMPUS

110,409 VISITORS TO THE MILBOURNE SPORTS HALL FOR HEALTH, SPORT AND WELLBEING ACTIVITIES

5,552 ACTIVATEFIT ON HARRIS MEMEBERS

INTERNATIONAL STUDENT ENGAGEMENT

1,000 UTS STUDENTS ENGAGED IN "THE WORLDS BIGGEST KARAOKE EVENT" IN THE UNDERGROUND





CHAIRMAN'S REPORT

The year prior to 2015 was dominated by capital development including five major works a total cost of some \$12million. By any measure, 2014 was an exciting and successful year for ActivateUTS. But such major developments, when complete, require operation and consolidation. These requirements are not as attractive and headline grabbing as a new UTS Haberfield Club, Level 3 refurbishment of Activate Market Place and Bar or upgrade of ActivateFit on Harris Street but they are essential practices to ensure the ongoing viability of the organisation.

I am pleased to be able to report that appropriate operational matters and consolidation in a number of areas took place well throughout the organisation in the course of 2015. The organisation is committed to operating financially viable entities and towards this end some difficult decisions had to be made about struggling outlets. Additionally we lost the Kuring-gai eatery business with the closure of the Kuring-gai campus in December 2015. To compensate for these losses, an opening was identified for a possible new Physiotherapy Clinic on the Broadway campus. A process is underway for such a Clinic to open on campus in early 2017.



ActivateUTS
2015



UNDERTOOK A
FOCUSSED REVIEW OF
THE CONSTITUTION



REFRESH COMPANY
OBJECTIVES



DESIGN THINKING
WORKSHOPS WILL
CONTINUE IN 2016

Strategically, ActivateUTS revisits its key principles on a regular basis and the following were developed during 2015. These principles have guided both the professional arm of ActivateUTS and the Board of Directors.

KEY PRINCIPLES OF ACTIVATEUTS (2015 - 2017)

ActivateUTS is committed to:

- Utilising Student Services and Amenities Fee (SSAF) funding to benefit all members of the UTS student community;
- Actively engaging with students on a number of levels to enhance their university experience;
- Providing services and activities for students that are relevant;
- Supporting the University's strategic vision and objectives through our ongoing and mutually beneficial partnership; and
- A culture of continuous improvement and organisational sustainability.

IN CONCLUSION

As Chair of the Board I wish to acknowledge the outstanding work undertaken by our CEO, Liz Morgan-Brett and her team, including the dedicated and professional staff members of ActivateUTS. Following on from 2014, a year dominated by major capital development, 2015 was a year of consolidation requiring discipline and commitment from ActivateUTS Staff members operating at all levels of the organization - and the staff certainly delivered. I also wish to acknowledge my fellow Directors for their constructive work on the Board and on the various subcommittees providing oversight to the year's consolidation work - it has been another demanding year and the decisions taken by the Board have contributed much to the governance framework allowing ActivateUTS to meet the year's objectives. This year the Board farewelled Janet Currie who has served the organization well in her Director's role since March, 2011. On behalf of the Board, I wish Janet all the best in her future endeavors and thank her for her ongoing contributions to ActivateUTS.

On behalf of the Board, I also acknowledge the constructive and professional contributions of various members of the University community from the Senior Executive of UTS to the many members of the UTS Facilities Management Office, members of the Campus Masterplan process and others in assisting with the ActivateUTS developments.

Deputy Vice Chancellor Patrick Woods has remained accessible to ActivateUTS and we appreciate his support for the organization, its strategies and its major events throughout the year. Professor Shirley Alexander, who has the responsibility for ActivateUTS in her Deputy Vice Chancellor portfolio, has as always, been most supportive of ActivateUTS and our sincere thanks go to her for her ongoing guidance and support.



**AWARDED
PROFESSOR ALEXANDER
WITH HONORARY LIFE MEMBERSHIP**

A SMALL TOKEN OF OUR APPRECIATION FOR HER
SUPPORT ACROSS THE LAST 10 YEARS

FOR THE ONGOING SUPPORT PROVIDED BY THE
UNIVERSITY'S SENIOR EXECUTIVE

WE LOOK FORWARD TO CONTINUING TO
PARTNER WITH THE UNIVERSITY IN DELIVERING
A WORLD LEADING UNIVERSITY OF TECHNOLOGY

Rob Lynch Emeritus Professor and Chair of the Board - ActivateUTS

PRESIDENT'S REPORT

The start of 2015 began with celebrations of our 1st birthday as ActivateUTS. This was an exciting milestone that was matched with important plans and endeavours behind the scenes, and across the entire ActivateUTS group, to consolidate and confirm who we are as an organisation today, and crucially, who we want to be in the future.

On the whole, and within each of the organisation's departments, 2015 saw ActivateUTS build upon its new brand and organisational strength to deliver more than ever before.

On the student front, the ActivateUTS Student Board Directors worked hard throughout the year to contribute as much as possible to ActivateUTS' mission of enriching the on campus experience of the students and staff of our great university, UTS.

Our team implemented club executive training, initiated and steered constitutional reform, reviewed and targeted stronger marketing strategies, expanded the offerings of our health and wellbeing program, improved mentorship of student directors, supported greater cross club collaboration and laid the groundwork for an improved first year experience, especially through building more meaningful alliances with academic faculties.

The overarching objectives set at the start of my term as President, as well as the progress that followed, is touched on below.

GENDER DIVERSITY - CONSTITUTIONAL REFORM

In order to promote diversity and to increase the representation of female students on the Board of ActivateUTS, I proposed reforms to our Constitution, which were subsequently passed, that implemented an affirmative action quota system within our elections system. Female student representation on the Board had sat between 0% - 29% over the previous five years, despite females equating to around 50% of the student population.

The reforms passed should ensure a more diverse representation of both male and female student board directors, reflective of ActivateUTS' values and the UTS community.

The Student Directors also played a key role in formulating the successful reforms to our Constitutional Objectives and developing our 10 Year Vision Statements.

CLUB & SOCIETY DEVELOPMENT

We continued to provide training opportunities and support to Club Executives, with the aim of helping our affiliated clubs and societies reach their full potential.

This began with the creation of an inaugural two-day Club Exec Training Camp held in Kurrajong. In addition to executive development, the Camp sought to inspire inter-club networking, resulting in the sharing of resources, ideas, joint events and a more cohesive executive community. 2015 saw more cross club collaboration than ever before, with a record number of joint club initiatives, including the first ever Art vs. Science Party, Blood Donation drives, inter-faculty club sporting competitions, Charity Poker nights and more.

The Student Directors also hosted Club Exec Training Workshops throughout the year on key areas of club operations, including Reaffiliation, Handover, Marketing, Social Media and Sponsorship.

NEW OPPORTUNITIES FOR ENGAGEMENT - MARKETING & ELECTIONS

Having spent 2014 consolidating our new brand, 2015 represented an opportunity to reach out to a broader variety of students through new marketing strategies. The Student Directors reviewed the organisation's marketing methods and put forth various recommendations, such as leveraging the club executive network through initiatives like 'Club of the Month' on Facebook, ActivateUTS Student Ambassadors and providing club incentives for the promotion of ActivateUTS materials.

We also sought to increase engagement through a reinvigoration of our student board elections. This included reforms to the Elections Code of Conduct, but especially focused on revamping marketing surrounding nominations and voting. To increase publicity we ran for the first time an Information Session before the nomination period, created a promotional video, and sought to provide more informative marketing materials as a whole.

HEALTH AND RECREATION

2015 marked another highly successful year for ActivateSport. As the Chair of the ActivateUTS Sport Management Committee, it was fantastic to approve an astounding 220 Elite Athlete Scholarships. Once again, UTS was named the overall champions at the Eastern University Games (our 5th championship in six years), and for the second year in a row, Team UTS placed 1st in the Mixed Opens Category of the City2Surf.

As Student Directors we wanted to improve the health and recreation offering on campus, particularly through greater focus on social sport and the wellbeing side of health. We successfully called for the introduction of additional Team UTS events and fun runs, styled on the current City2Surf offering, which took place at the Blackmores Running Festival. We also encouraged the involvement of mental health organisation, Batyr who were involved in a variety of ActivateUTS and wellbeing events, including 'Mind Body Soul Day' and the UTS Law Student Society 'Smile Project'.

THE FIRST YEAR EXPERIENCE

Engagement of students when they first start on campus is paramount in shaping their university experiences. In 2015 we wanted ActivateUTS to help improve, where possible, the experiences of students during this critical first year. We have pushed for the introduction of faculty Orientation Camps for more faculties at UTS, to help overcome the challenges of meeting new people and making meaningful connections when starting university. This push has encompassed efforts to offer greater support to less established faculty-based societies, and starting dialogues with staff faculty members and the UTS First Year Experience Network on ways to support these clubs, and the mutual aims that exist in the arena of student development between ActivateUTS, student clubs, and faculties.

ENGAGEMENT OF STUDENT BOARD DIRECTORS

As the elected voice and representatives of the student body, the engagement and contributions of the Student Directors on the Board is extremely important. To help foster the output of new Student Directors we created a formalised and inaugural Board Mentoring Program that paired newly elected students with experienced Staff Board members. Five Student Director Sub-Committees were also created to allow each student to be involved in initiatives that aligned closest to their areas of passion and interest outside of the focus of Board meetings.

CONCLUSION

2015 has been a significant year for ActivateUTS, especially in cementing our objectives and plans for the future, and undertaking steps necessary to ensure we are able to effectively serve the interests of the UTS community for many years to come.

I acknowledge, with sincere thanks, the immense contributions of Vice President Wilson Kwong, and the entire 2015 student director team of Jake Bailey, Daria Konnova, Yujun Jung, Ashley Young and Peter Zacharatos.

Stephanie Purcell President, 2015



CEO REPORT

ORGANISATIONAL KEY DRIVERS

Across 2015, ActivateUTS continued to partner with UTS in its creation of a 'sticky campus', one that is engaging, interactive and enriching for all in the UTS Community. Through engagement in ActivateUTS events, activities and programs, students are afforded the opportunity to exercise the skills and attributes fostered by core curriculum – skills that are highly sought after by industry; skills that include strong and positive leadership, effective communication, and the ability to work as part of a team and engender the support and enthusiasm of multiple stakeholders towards a common goal.

ActivateUTS continued to commit to continual investment in all forms of capital (spaces, facilities and human resources), ensuring it remained fresh, vibrant and relevant, and in doing so, supported the University in its vision of being a world-leading university of technology.

2015 KEY DELIVERABLES

The successful operationalization of the Board endorsed Key Principles can be seen in the key deliverables from 2015, which are detailed below:

- 1. ActivateUTS will continue to review and refresh the range of student services provided, ensuring they are relevant to the ever changing student population. It will do so in close consultation with the student population including its Student Directors – elected student representatives on the ActivateUTS Board. ActivateUTS will strive to broaden the range of students engaged in campus life and increase overall engagement by 3% in 2015.**

In 2015, engagement in ActivateSport increased by 25% and in ActivateSocial by 23%. ActivateUTS affiliated clubs are home to over 20,000 UTS students. A full list of Clubs and their activities can be found in the ActivateSport and ActivateSocial sections of this report.

- 2. ActivateUTS will invest in campus life, ensuring funds committed exceed those derived from SSAF. In 2015, ActivateUTS will receive \$4.42 Million in SSAF funds, but will commit more than \$5M towards the provision of campus life.**

Pleasingly ActivateUTS was able to once again deliver more value to the student body than what SSAF alone would have allowed for. ActivateUTS delivered over \$5.427M in programs and services that fit within the SSAF's allowable list of expenditure items. ActivateUTS trading allowed the organisation to deliver greater value to the UTS community, with all revenue generated, flowing back into the provision of campus life.

- 3. ActivateUTS will deliver programs, events and activities that provide students with the opportunity to enhance key graduate attributes and in doing so, effectively support the University to meet its objective of inspiring graduate success.**

Within the hundreds of programs ActivateUTS provides annually, students had the opportunity to develop (both formally and informally) skills including:

- Leadership
- Risk Management
- Event Management
- Communications
- Governance
- Finance and Accounting
- Marketing

Our students continue to stand out in the crowd as work ready, well rounded, global citizens.

- 4. ActivateUTS will set and achieve a surplus budget (base position of \$250,000) to ensure the ongoing financial viability and appropriate autonomy of the organisation. Critical in this deliverable is revenue generated via ActivateUTS trading outlets. Importantly, all revenue generated via ActivateUTS trading remains on campus and is reinvested in the provision of campus life. To achieve our budgeted surplus, ActivateUTS will provide trading departments with the optimum circumstances possible to achieve targets, including:**

- Continued investment in capital works, repairs and maintenance; and
- Refreshed business plans and marketing strategies;
- Monitor and appropriately respond to any trading department that appears to be at risk of not meeting its targets in 2015 and beyond.

The end of financial year position was a net profit of \$301,793. All commercial outlets were provided with a total refreshment in 2013/14, with the final outlet, The Loft, being completed in 2015. Aerial UTS Function Centre received \$140,000 in capital funds in 2015 and netted over \$1,000,000 in profit. All other spaces and facilities were maintained to the high standard now expected within ActivateUTS. News+Art did not reach its targets again in 2015 and as such it was removed from the suite of businesses within ActivateUTS, to be replaced by a Physiotherapy Clinic in 2017.

- 5. ActivateUTS will continue to train and develop its staff so that they are in a position to meet or exceed their performance expectations.**

ActivateUTS delivered a professional development program that was developed in conjunction with the senior team and HR. The program targeted improvements in relevant organisational skills, legal and regulatory compliance requirements as well as skills sought out by individual staff members as being desired for personal improvement. These training programs included;

- Leadership
- Business Development
- Effective Communication
- Effective Management
- Service Excellence

ActivateUTS continued with four Staff Information Forum's in 2015, alongside staff workshops focusing on continual improvement of individual operational areas of the organisation. The organisation also undertook its first staff satisfaction survey in 2015.

- 6. ActivateUTS will continue to collaborate closely with the University and be represented on relevant Project Control Groups (PCGs) and working groups, to ensure appropriate and functional spaces are delivered as part of the UTS City Campus Masterplan.**

Appropriate and sufficient space for ActivateUTS activities, events and programs within the masterplan, in particular Building 2, is critical to the

ongoing success and vibrancy of the organisation, as well as supporting the university in delivering a "sticky campus". With over 20,000 students as members of ActivateUTS, our ability to facilitate growth in student engagement will be heavily reliant upon the spaces created in Building 2. The CEO, Director of Commercial and ActivateSocial Manager have represented ActivateUTS on the Building 2 PCG and provided significant detail on the spaces for commercial, performance and social. It is clearly understood by ActivateUTS that a balance is needed on campus between teaching and learning and activities spaces, noting that the two don't necessarily sit well side by side. With that in mind ActivateUTS believes there is a real opportunity to provide student only, co-curricular spaces in Level 3 of Building 1 and 2, to facilitate the growing needs and wants of our students.

- 7. ActivateUTS will continue to build upon its governance, risk management and financial processes and structures to be held up as the exemplar in the student service delivery sector.**

The output of the Risk and Audit committee continued to grow in 2015 with the completion of the first internal audit for ActivateUTS. The audit was conducted on workplace health and safety, by Crowe Horwath (CH), and at the conclusion of 2015, all recommendations from CH had been actioned and scheduled to be rolled out in January of 2016. 2015 was a year of reviewing the policies within ActivateUTS, including but not limited to:

- Delegation Policy
- Code of Conduct for Clubs
- Gift Policy
- Code of Conduct for Elections

In 2015 ActivateUTS also updated its constitutional objectives. The objectives were last reviewed in 2007 and adopted and circulated in 2008. Since that time the organisation has undergone significant change, not the least being the change in name, new businesses and departments and a fresh dynamic look and feel. With growing disconnect between the organisations Key Principles and the Constitution, it was timely that the review took place. The board endorsed new objectives were taken to the University Council for approval in February 2016 and endorsed.

ACTIVATEUTS AND UTS – A STRONG AND POSITIVE PARTNERSHIP.

ActivateUTS is a key partner for the University in the creation of a "sticky campus" as well as being an ally for UTS in its desire to be a world leading University of Technology. In addition to the multiple events and activities ActivateUTS delivered in 2015 the organisation also supported multiple University events, as well as providing grants and subsidies to the University via SSU, Events & Exhibitions, Equity and Diversity, Jumbunna and Kuring-gai Sport, UTS Council and Academic Board.

THANKS TO THE BOARD AND ACTIVATEUTS TEAM

2015 was the final year of service for a number of Board Members. President of ActivateUTS, Ms Stephanie Purcell; Vice President, Mr Wilson Kwong; Director, Mr Jake Bailey; Director, Ms Janet Currie. I would like to thank these Directors for their valuable contribution to the Board.

I would also like to thank every member of the ActivateUTS team for their ongoing commitment to our organisation. 2015 was another strong year in the life of ActivateUTS.

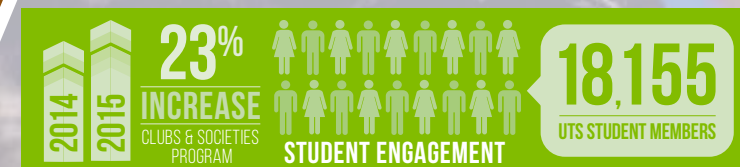
I commend this Annual Report to the University community.

Elizabeth Morgan-Brett EMBA Chief Executive Officer - ActivateUTS



ACTIVATE**SOCIAL**

ActivateSocial continued to evaluate, develop and deliver activities and events that enriched the UTS Community in 2015. ActivateSocial successfully aligned the outcomes of their programs, where relevant, to those of the University, ultimately leading to increased collaboration with both internal and external entities and new opportunities for our students. Examples included the expanded Project Pitch weekend, the hosting of the Australian University Debating Championships and further development of the Club Executive Camp, where students enhanced key skills including leadership, management, finance and governance.



The Clubs and Societies Development Program, drafted and delivered by the student board directors of ActivateUTS, has continued to enhance the learning and development outcomes of club executives, via the four workshops held in 2015. The result is increased knowledge sharing, improved succession planning, leading to greater transparency and accountability for ActivateUTS clubs and societies.

Orientation numbers continued to grow as more of the University newly developed spaces were open for use, and this assisted greatly with increased engagement in O'day, Clubs Day and O'fest. During orientation, ActivateSocial combined with ActivateSport and UTS Build to offer more directed international student campaigns, including Beach Day and the International Student Welcome BBQ. O'fest numbers increased with Alumni Green completely open and of the 900 students surveyed in the ActivateSocial event review at the conclusion of the year, 150 stated that O'fest was the single best event experience on campus in 2015. Headlining the two stages were Illy and San Cisco and the event sponsor was Boost Mobile.

UTS said farewell to the Kuring-gai campus in 2015 and ActivateSocial hosted three events, to engage students and offer information about their move to the city campus. The Kuring-gai Autumn Harvest and Spring Fling were the "welcome to semester" events, focussing on health and wellbeing, while Melbourne Cup gave the staff and students a chance to come and share some fun and food in the last week on Campus.



ACTIVATE**SOCIAL** CONT

Aligning with a key focus of the University, ActivateSocial invested heavily in Entrepreneurship in 2015. With the University opening The Hatchery and commencing a Bachelor of Creative Intelligence and Innovation, ActivateUTS' headline entrepreneurship event, Project Pitch, ramped up significantly and delivered an even greater experience for our students. The winners of UTS Project Pitch 2015 were post graduate students with their business Remember Me, a device that when inserted into child restraint car seats, alerts an adult that a child remains in the car when they have left the vehicle. We also had a Project Pitch Alumni success in 2015, with the 2013 runners up Quberider being accepted in the Telstra Muru D accelerator. The winners of UTS Project Pitch 2014, Spaci, represented UTS at the Virginia Tech Global Knowledgeworks competition while ActivateSocial also supported the UTS student business, Construction Cloud, to attend the World University Start-up Competition in Denmark.

Volunteering has been a major focus for ActivateSocial in 2015. The Pack, our volunteering program was given a dedicated staff member in 2015 and with the support of the student Volunteering Intern

implemented a new structure leading to greater student leadership and upwards of 200 people registering to volunteer. The program managers are working with internal departments and external for-purpose organisations to find unique and detailed opportunities for our students to build graduate attributes.

ActivateSocial had a major focus on Social Justice in 2015, one of our goals was to support more for-purpose organisations and engage our students with the wider Sydney community. Collaboration with four external organisations engaged over 1000 students through our programs - these included Clean-Up Australia Day, Plant a Tree Day, Operation Smile and Legacy. Students organised events, fundraised and participated in these social justice activities.

In 2015, ActivateSocial continued to deliver programs and activities that enriched the UTS community and in doing so, effectively supporting the University to meet its target of inspiring graduate success.

2015 CLUB OF THE YEAR

UTS SOCIETY OF COMMUNICATIONS (UTSoc)

20 STUDENT EXECUTIVES

ENGAGING STUDENTS IN SPORTING, CAREER, EDUCATION AND FUN EVENTS!

MENTOR PROGRAM

600

STUDENT MEMBERSHIPS INCREASED 2015



APPLICATIONS FOR CLUB OF THE YEAR

2014

8

APPLICATIONS

2015

35

APPLICATIONS

2015 VOLUNTEER OF THE YEAR

SHARON CHIN
MASTER IN ORTHOPTICS

SOUL START (UTS SOUL AWARD)



20 HOURS PER WEEK

ORGANISING EVENTS FOR:
• RONALD MCDONALD HOUSE
• THE STARLIGHT EXPRESS ROOM
• SYDNEY EYE HOSPITAL

GREAT AMBASSADOR FOR UTS



ACTIVATE**SPORT**

Health, sport and recreation are key elements of UTS life, and UTS Sport, Team UTS, and the UTS Elite Athlete Program, under the umbrella of ActivateSport play a vital role in delivering these opportunities to the UTS community. Through health and well-being initiatives, activities and events, intervarsity sporting competitions and the ActivateUTS sports clubs network, there are plenty of opportunities for students, staff, alumni and even the wider UTS Community to engage.

 **ActivateSport**
HIT THE PLAY BUTTON. GAME ON

 **ActivateFit**
on Harris

UTS
SPORT

 **ActivateRecreation**

TEAM UTS

 **ActivateSocialSports**

UTS ELITE
ATHLETE
PROGRAM



ACTIVATE**SPORT** CONT

CITY2SURF (C2S)

This year's team included 300 students and over 100 staff, alumni and wider UTS community. Team UTS took out first place in the both the Corporate Teams category and Mixed Open category, winning by almost 15 minutes.

Student entrance fees for C2S are subsidised by SSAF and this combined with the vital support from Vice Chancellor Professor Attila Brungs and DVC Professor Shirley Alexander make this event a huge success for ActivateUTS and the University.

RIDE2UTS

Ride to UTS Day promotes healthy living by encouraging staff and students to start riding to the University. The event also supports those who already regularly commute to UTS by bike. This year's event engaged 50 staff and student attendees who were all treated to a free breakfast prepared by ActivateEat.Drink. Collaboration with UTS Green and UTS Wellbeing continued and resulted in an expansion of offerings for attendees with the introduction of Bike N Blend.

ACTIVATESOCIALSPORTS

ActivateSocialSports continued its success in 2015, in the newly named Ross Milbourne Sports Hall (RMSH), with four seasons of social sport engaging 9918 students and staff members in a range of sporting events.

Nine social sporting competitions ran on a weekly basis engaging 1228 students and staff

- Mixed futsal
- Men's futsal
- Netball
- Basketball
- Dodgeball
- Women's futsal and
- Wheelchair basketball
- Wheelchair Quidditch
- Ultimate Frisbee

ROSS MILBOURNE SPORTS HALL (RMSH) & ACTIVATEFIT



2015 ATTENDANCE USAGE 110,409



2015 MEMBERSHIPS 6,719

ActivateSocialSports



POST-GRADUATE
SPORT

In addition to weekly social competitions, the RMSH held extra events to engage the UTS Community such as

- World Cup Futsal Gala (held each semester)
- Survival of the Fittest
- 3x3 Basketball tournament, one full day of competition (held for the first time in 2015)

U FIT

The U Fit initiative was continued during 2015, designed by a UTS Medical Science student with the aim of targeting beginners to fitness in an effort to engage them in a healthy lifestyle. The program offered three free fitness and two free nutrition sessions per week, with a rewards system to encourage students to attend for the entire semester. A total of 979 students participated during 2015.

POST-GRADUATE SPORT

The Post-Graduate program maintained its popularity and continued weekly sport sessions during semester and breaks in 2015. A dedicated group of 20 students played badminton and volleyball at the RMSH in a social setting, with sports drinks provided courtesy of ActivateSport.

ACTIVATEFIT ON HARRIS

In 2015, ActivateFit on Harris had an excellent year following on from the 2014 renovations and rebranding. New streams of revenue were created through a room hire agreement with the training provider Sage during the first 6 months of the year. Corporate groups were secured and strengthened with local businesses in the area, including the ABC and the Department of Transport, which boosted membership income significantly.

And as usual, along with corporate sales the centre provided a space for UTS students, staff and Alumni to train at extremely competitive prices, with almost 2000 1, 3 and 6 month memberships sold and over 3000 casual visits.

RECREATION

The UTS Recreation and Events Program grew to new heights in 2015 with a 27% increase across the program's day trips, weekend getaways, spring break holidays, activities and events. Over 2400 students participated in recreational activities in 2015 and were able to learn a new skill, meet fellow students and take a break from their studies.

The Sports department also hosted the annual and very popular UTS Amazing Race, Survival of the Fittest and UTS Sport Championships with the introduction of the UTS Sports Clubs Bay Run Challenge.



ACTIVATE **SPORT** CONT

SPORTS CLUBS

In 2015 UTS Sport managed 33 sports clubs, ranging from student based clubs such as Table Tennis and Touch Football, to elite clubs competing at a high level in the community such as the UTS Haberfield Rowing Club, UTS Norths Athletics Club and UTS Balmain Water Polo Club.

A major partnership formed between UTS and St George District Netball Association leading to acceptance into the top tier of Netball in NSW for the 2016 season. There was also a substantial development of Tier 2 and 3 clubs such as the UTS Rugby League Club, UTS Kendo Club and UTS Soccer Club which has resulted in the clubs becoming stronger and more sustainable. 2015 also saw the creation of 2 new sports clubs to further engage the UTS student community including the UTS Oz Tag Club and the UTS Brazilian Jiu Jitsu Club.

The UTS sports clubs totalled over 5000 members in 2015, a 5% increase from 2014.

INTERVARSITY COMPETITIONS

In 2015 Team UTS had its top overall ranking finish to date. The year's highlights include:

- 3rd overall Australian University Sport ranking
- 4th Australian University Games
- 1st Eastern University Games
- 1st Male Triathlon Championship
- 1st Female Triathlon Championship
- 2nd Male Surfing Championship
- 4th Female Surfing Championship
- 3rd Male Distance Running Championship
- 2nd Female Distance Running Championship
- 4th Female Snow Sports
- T20 Cricket Team competed in India at the Red Bull Campus Cricket World Finals

There were 1008 students engaged within these championship events in 2015.

All registrations and sports specific uniforms were subsidised by SSAF funding.

UTS ELITE ATHLETE PROGRAM

- The UTS Elite Athlete Program support 206 Elite and Emerging Athletes in 2015. An increase of 24% from 2014.
- Of the 206 athletes awarded with a scholarship, 104 were classified as Elite and 102 as Emerging.

The UTS EAP Housing Scholarships were also awarded for the third time to:

- Ed de Carvalho (Rowing)
- Liam Speers (Athletics)

Both Liam and Ed received free accommodation at UTS Housing for one year.



Several athletes were also selected to represent UTS and Australia at the World University Games in Gwangju, Korea.

- Adrian Plummer - Athletics (1500m)
- Sam Cocokios - Water Polo
- Luke Mansfield - Fencing;
- And Isobel Bishop who captained the Women's Water Polo side to a Gold medal.

At the 2015 UTS Blues Sporting Awards of Excellence, held on December 11th, the following athletes were recognised:

2015 HALF BLUE WINNERS

Adrian Plummer Athletics

Emmanuel Fakiye Athletics

Jack Stapleton Athletics

Jay Felton Athletics (Race Walking)

Liam Speers Athletics

Sean Barnes Athletics

Chris Green Cricket

Nicholas Jeffree Diving

Luke Mansfield Fencing

Jonathan Aspropotamitis Football

Claire O'Brien Netball

Robert Black Rowing

Max Brooks Surf Life Saving

Serena Fraser Tae Kwon Do

Kieran Roche Triathlon

Sam Cocokios Water Polo

2015 FULL BLUE WINNERS

Alyssa Healy Cricket

Pat Cummins Cricket

Ed de Carvalho Rowing

Genevieve Horton Rowing

Jake Trbojevic Rugby League

Lucinda Whitty Sailing

Kenneth To Swimming

Thomas Elliott Swimming

Isobel Bishop Water Polo

James Clark Water Polo

ROSS MILBOURNE ELITE ATHLETE TRAVEL AWARD

Ed de Carvalho - Rowing

SPORTS MANAGER OF THE YEAR

Beth Sweeny - UTS Northside Futsal

Samantha El Safty - UTS Balmain Water Polo

SPORTS TEAM OF THE YEAR AWARD

UTS Women's Futsal Team

SPORTS RECOGNITION AWARD

Jonathan Forsythe - UTS Football Club

SERVICE TO SPORT AWARD

Lisa Oh - UTS Tae Kwon Do Club

UTS SPORTS CLUB OF THE YEAR AWARD

UTS Kendo Club

UTS SPORTSWOMAN OF THE YEAR

Alyssa Healy - Cricket

UTS SPORTSMAN OF THE YEAR AWARD

Pat Cummins - Cricket



ACTIVATEUTS SUSTAINABILITY INITIATIVES

MANAGED WASTE STREAMS

Within all ActivateUTS operations our waste is recycled in the following streams;

- Plastics (pet), glass, paper, tin and alloy can are all co-mingle recycled.
- All clean office paper waste is recycled.
- All cardboard (predominately packaging) is separately collected bailed and recycled.
- Waste cooking oil is collected and re used in Bio diesel production.
- Food and other general waste is sent to bio-reactor waste site.

Clear signage had been put in place to best direct students to these services and promoted on the ActivateUTS Web site.



PROJECT INITIATIVES AND FACILITIES MANAGEMENT INITIATIVES

LOW WATER USE SPRAY RINSE TAPS

All ActivateUTS wash areas and amenities have been fitted with efficient low water use spray rinse heads and taps.

LIGHTING IN ACTIVATEUTS OUTLETS

All new lighting fixtures and replacement globes are low voltage energy efficient fixtures.

AERIAL FUNCTION CENTRE SUSTAINABILITY FEATURES.

- Solar passive architectural design maximising sun, light and natural ventilation design features to significantly reduce reliance on mechanical air conditioning and lighting systems
- Low voltage lighting and electrical kitchen equipment installed
- Triple filter including ultra violet light kitchen exhaust ducting ensures pure air exhaust emission to the atmosphere
- A chilled filtered water fountain is provided for guests at no charge

- Waterless urinals in the men's toilets

- Efficient kitchen design ensures cooking, refrigeration and food services uses less power and gas resources. Design allows for better bulk purchase of product lines and the ability to cook fresh significant food volumes minimising packaging waste and delivery/transport excesses

- Function Centre is predominantly cleaned using micro-fibre system that uses no chemicals and minimal water use

- All waste streams are in line with ActivateUTS and University program

Other Sustainability Initiatives conducted by Activate UTS

ANNUAL MANAGEMENT AND SUPPORT OF THE UTS COMMUNITY 'RIDE TO WORK DAY'

Held every October, this event highlights the health and environmental benefits, increasing the number of staff and students riding to UTS.

ACTIVATEUTS HAS SENIOR MANAGEMENT REPRESENTATION ON THE UTS GSN 'GREEN STAFF NETWORK'.

The aim of this is to ensure that ActivateUTS works with and actively contributes to UTS on matters of sustainability practices, improvements, project and initiatives.

Australian Campuses Towards Sustainability (ACTS). ActivateUTS is a member of ACTS, a non-profit member based organisation representing higher and further education institutions within Australia and New Zealand. They aim to inspire, promote and support change towards best practice sustainability within the operations, curriculum and research of the tertiary education sector.

<http://www.acts.asn.au/>

MEMBER OF

UTS:GREEN



TERTIARY ACCESS GROUP (TAG) CSR NETWORK.

ActivateUTS is a member of the Tertiary Access Group (TAG) CSR (Corporate Social Responsibility) network. Representing 63 national tertiary student service organisations this network is a comprehensive resource for sourcing and implementing new environmental and CSR initiatives for greater long term sustainability practises in tertiary service organisations.

ORGANIC AND UTZ CERTIFIED SUSTAINABLE COFFEE SERVED AS STANDARD IN ALL ACTIVATEUTS CAFÉ OUTLETS.



FREE CHILLED, FILTERED WATER PROVIDED AT ALL ACTIVATEUTS OUTLETS.

Drink at these fountains or re fill containers supporting the 'Tap' Sydney Water Initiative.



ALL SEAFOOD SERVED IN CAFES AND FOOD OUTLETS IS SOURCED FROM CERTIFIED SUSTAINABLE FISH STOCKS.



FREE RANGE EGGS ARE USED IN ALL ACTIVATEUTS OUTLETS.



INCENTIVE PROGRAM FOR RE-USING COFFEE/TEA CUP.

Complimentary size upgrades for all customers using their own cup.



ECO CASH ATM

Offsets its operational electricity costs through the purchase of carbon credits.



THE LOFT AT UTS

Regular host venue for the 'Sydney Sustainability Network Drinks'. To build their networks, with the crowd being people active in sustainability in government, business, NGOs, etc.



PRODUCTS SOLD AT ACTIVATEUTS OUTLETS THAT ENCOURAGE GREATER SUSTAINABILITY PRACTICES.

Retail stores offer an extensive range of stationery and paper products are available made from recycled materials and sourced from sustainable forestry stocks.

PREFERENCE FOR SUSTAINABLE SUPPLIERS

Supplier agreements through the Tertiary Access Group buying co-operative have preferential criteria for companies and products that can demonstrate proactive sustainability initiatives and practices.



ACTIVATEUTS COMMERCIAL OPERATIONS

In an already hypercompetitive trading environment, 2015 saw the emergence of additional competitors. This coupled with the final year of trade for Kuring gai, resulted in a mixed year for ActivateUTS Commercial Operations. While the retail and café outlets struggled in the face of increased competition, bars and the UTS Aerial Function Centre performed well. Vending also had a strong year, undoubtedly a result of the 24 hour campus.

RETAIL SERVICES

A number of improvements were implemented in retail in 2015, including the introduction of new product lines and improved customer service. While much of this effort saw improvements in a few product categories, they were not enough to compensate for the ongoing declines in newspapers, magazines, travel tickets, cigarettes, stationery and lottery services. Consequently a decision was made to close the business at the end of 2015.

2015 saw the return to solid net trading for Towers marketplace. A highlight was achieving a 23.3% growth in sales of UTS branded merchandise and memorabilia at two graduation sessions in Autumn and Spring. This reaffirms the importance of this service to graduating students and the management and use of the UTS brand for merchandise and apparel.

The hub at haymarket had a tough trading year, unable to respond to increased competition and shifting University environment. In the second half of 2015, a new barista/supervisor was transferred from bites Kuring gai to the hub at haymarket, focusing on improving coffee, food standards and service levels.

The combined trading result in retail services in 2015 was a net loss of -4.4% on declining sales, the significant majority of which was incurred by news+art on Harris. This result does include one off redundant stock write downs and costs relating to a staff redundancy, allowing a more cost efficient restructure of retail services.



ACTIVATEUTS COMMERCIAL CONT

CATERING

Towers café undertook a minor upgrade, with new light fixtures along the booth seating and coffee service area, the introduction of two large 'bar style' tables and upgrades to existing tables. With the progress of the UTS Master Plan for Building 2, which is expected to incorporate a new café service, no further capital upgrades are being planned in the interim.

With the effort to improve service quality, via a three stage plan, implemented in May and the effort to sustain and improve food and beverage popularity, the outlet could not achieve the sales or profitability of the prior year. While profitable, achieving a net 5.2% on total sales of \$870,000 for the year, was below the previous year and budget expectations.

With a remodelled 'Bird Cage' seating area opening in bites, further work was conducted to improve signage and branding. The fresh and healthy food focus for bites, together with quality coffee service, improved on the previous years sales however, it is yet to achieve positive net financial trading results. The on-campus catering service, operated from bites, is also not at sufficient volumes. A number of Underground, ActivateUTS Club events and UTS Events catering (for mainly visiting school groups) were provided, demonstrating potential growth opportunities.

nourish continued to provide a café, fresh juice and smoothie bar and while this outlet has traditionally not had the capacity to be a significant revenue maker, it fulfilled a role in its unique location and remains popular with ActivateFit on Harris members, students and staff.

With the closure of the Kuring-gai Campus at year end and declining populations of students and staff, operational consolidation was made. The service provision was maintained at the site, but with a more efficient business model and reduced operating and staffing costs. While sales were down, cost control ensured the net loss result was 15.6% better than had been budgeted for and includes one-off staff redundancy costs and other site close down costs.

ActivateUTS Catering operations had a challenging 2015, with outlets unable to respond quickly enough to the increased competition both on and off campus. The net result was 58% down on the previous year.

BARS

Despite a strong start for the year, the last three months saw a decline in the usual end of year parties and events, with new bars and licensed premises opening their doors at Central Park.

With a full year of trade since the 2014 renovation, The Underground performed well serving the needs of ActivateUTS Club activities and events and the Pizza Bar remained popular among students.

The Loft underwent a significant internal bar upgrade in July to meet food safety compliance, increase stock holding capability and improve service efficiency. Useability was also improved through a two service point layout, a second point of sale and spirits bar. Overall, The Loft's appearance was improved and continued to appeal to potential external users in non-semester periods.

Complementing the interior bar works, the UTS Facilities Management Operations (FMO), undertook external works in The Loft courtyard. This involved the construction of a level deck surrounding the tree with integrated railings. These works improved safety for patrons, the courtyards capacity, comfort and useability. Thank you to the UTS FMO team of Deborah Bates, Stewart Corner and Glen Rabbitt (FMO Director) for enabling these upgraded works to be carried out.

Despite the increased local bar competition, The Loft continued to be a key venue for smaller acoustic entertainment acts and student activities on campus. This year 'Live at the Loft' in collaboration with radio 2SER, continued to be popular with wine and cheese events, postgraduate student events, ActivateUTS club events and external bookings.

While the combined bars retained a 4.1% net profit on sales of \$950,000, this was below budgeted expectations, highlighting a need for improved cost efficiencies, resulting in the employment of a new bars manager at the conclusion of 2015.

FUNCTIONS

UTS Aerial Function Centre performed well in 2015 with continued growth in sales and net returns over the previous year's results and budget expectations. At the end of the year, there were a number of key management staff changes including the Function and Venue Manager, Operations Manager and Functions Coordinator. The subsequent recruitment of experienced professionals plus one internal promotion, saw the new team finishing the year in the strongest position since opening its doors.

With excellent labour and cost of goods control, increased sales volumes were seen directly in the net profit results. Sales were 20% higher and net return 68% higher in 2015 compared to the previous year. This excellent trading result demonstrates ongoing commitment to service excellence, good cost control and use of the venue facility.

MARKETPLACE FOOD COURT TENANCIES

At the start of 2015 tenants included Thai in a Box (hot Thai and Asian meals), Burrito Bunker (Mexican), Black Angus Grill (Gourmet Burgers and chips), Sushi Roll and the long standing Uni Brothers 2 (Mediterranean). Throughout the year there were three operator changeovers. Thai in a Box was replaced by Viet Fusion (Vietnamese street food), Burrito Bunker changed owners and Black Angus closed and was replaced by Mums Masala.

VENDING SERVICES

ActivateUTS continues to be the main provider of snack vending machines for all UTS campus locations catering to the afterhours and convenience needs. Despite losing sales and commission at the Kuring-gai campus, new city vending locations came on line in the second half of the year being in Building 11, Level 0 (2 machines) and Building 5, level 4, B block (2 machines). These new services enabled a 28.1% increase in revenue over the previous year. ActivateUTS now manages 47 vending machines across the UTS campus and housing locations.

SUMMARY

Overall the net combined trading result in 2015 was higher than in the previous year by 41.6% and 7.3% above budget, an excellent result due to the strong trade in Aerial and Bars.





ACTIVATEUTS MARKETING

Throughout 2015, the Communications and Marketing team continued to improve awareness and engagement across the UTS community by successfully delivering communication and marketing strategies for ActivateSport, Social, Commercial and the UTS Haberfield Club. The team also enriched the UTS community by facilitating a number of on campus activations with partners and supporters wanting to promote to the student demographic. These were successfully delivered on key event days including O'Day, Clubs Day and Winterfest.

The ActivateUTS Communications and Marketing team also provided specific support for the company's two key trading outlets; ActivateFit on Harris and the Aerial Function Centre. It was recognized that the financial success of ActivateUTS would be critically linked to these two outlets, and as such, marketing and communications resources were appropriately allocated. Further to this, the projects and activities outlined below were some of the key highlights and achievements of the Communications and Marketing team.

INTERNAL PROMOTION

In 2015, Playground Magazine continued to improve and target the interests of the UTS student population, with five editions and over 7,000 copies printed and distributed across the campus. With special editions celebrating ActivateUTS' first birthday, Green Week, Winterfest and Clubs Day, Playground Magazine offered a fun, relevant and engaging publication for the UTS community.



The 2016 student diary was designed in the second half of the year and with the new University calendar commencing in 2016, it was developed as a useful communication tool and fun information resource. In addition, the combined Social Events and Activities Guide / Sport and Recreation Guide was created at the end of 2015. With its launch in early 2016, the guide was developed to engage UTS students interested in sporting and social clubs, or fun activities and events.

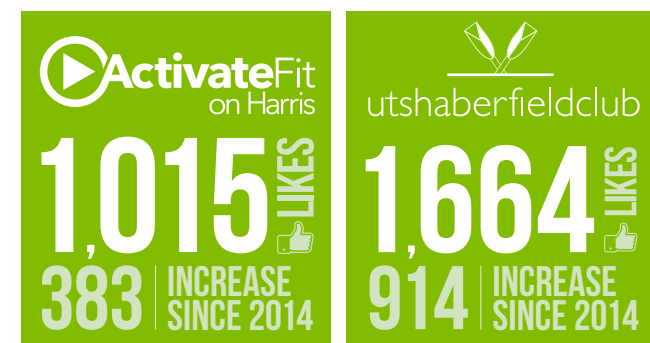
Alongside Playground Magazine and the student diary, the Communications and Marketing team collaborated with the University's Marketing and Communications Unit to promote its services and events through UTS Insider. This collaboration resulted in ongoing engagement with staff and students and promoted the various ways in which ActivateUTS enhances the campus experience.

ACTIVATEUTS MARKETING CONT

SOCIAL MEDIA

Social Media engagement, particularly engagement through Facebook was an ongoing priority throughout 2015. Across the twelve months the ActivateUTS Facebook page reached 9,930 likes, up 2,266 on the previous year. 2015 also saw an increase in postings to promote the ActivateUTS student election campaign, which included a video highlighting benefits and responsibilities of Student Directors.

ActivateFit on Harris also increased engagement with 1,015 likes, up from 383 the previous year. Similarly, 2015 saw increased Facebook engagement at the UTS Haberfield Club with 1664 likes, up 914 from 2014. Haberfield facebook engagement increased in the final quarter of 2015 and was achieved through free and paid postings to promote the Melbourne Cup lunch, Christmas function bookings, New Year's Eve celebrations and general awareness campaigns. Additionally, the UTS Haberfield Club was promoted through Instagram to highlight the venue, food, beverages and Club specials.



ADVERTISING AND PROMOTIONS

In 2015 the Communications and Marketing team reduced print advertising in favor of digital advertising and promotion. This was particularly so for ActivateFit on Harris with a digital advertising campaign rolled out across the NewsCorp network during the second half of the year. With an audience targeted display of 86,000 page impressions per month and mobile / tablet display of over 200,000 impressions per month, it was a cost effective way to promote ActivateFit on Harris to their targeted community. In addition to increased digital advertising, ActivateFit continued to advertise and promote through traditional mediums including Tower Magazine, 2SER, Insider, TV screens, Facebook and oOh Media! Numerous other campaigns were rolled out across various mediums, including O'Day, O'Fest, WinterFest, Activate Market Place, Aerial Function Centre, UTS Haberfield Club and the ActivateUTS Student Board of Directors election campaign.

ACTIVATIONS

Contributing to the enhancement of the UTS student experience, was the inclusion of activations, with partners and supporters choosing to promote their products and services on campus. O'Day was the biggest single annual event on the 2015 calendar and it attracted 31 partner and supporter stalls, with three companies providing products in the O'Day show bag, one roaming sampling stall and one TV and Playground advertisement. In total, O'Day generated revenue of \$72,385. Club's Day generated 13 external partners and just over \$14,000 in revenue.





OUR TEAM

The primary focus in 2015 centred on facilitating successful business outcomes through the achievement of a culture that demonstrated the organisation's core objectives of providing a safe, rewarding and inclusive workplace that both values and enriches the workforce. The key to success was identified as continual improvement, directly relating to the productivity of the ActivateUTS team and their enthusiasm and co-operation for the organisation's objectives and strategies.

Training and development, in partnership with learning and development providers, targeted personal development through increased people skills, greater job related skills and meeting legal or regulatory compliance requirements. There were a variety of disciplines included in the 2015 personal development program, including;

- Leadership
- Business Development
- Effective Communication
- Effective Management
- Service Excellence

Commitment to Workplace Health and Safety resulted in the commissioning of a safety audit report through the Crowe Horwath organisation, which enabled the identification of responsibilities in this area and the subsequent development of a safety program that formalised individual roles and provided a consistent approach to incident reporting. This initiative was supported by the continuation of;

- Bi-annual tagging and testing
- Emergency evacuation training
- First aid training
- Ongoing hazard identification and reporting

Workplace communication was specifically expanded throughout 2015. Staff Information Forums and the staff newsletter "Rattletrap" continued regularly across the year while staff workshops, focusing on continual improvement of individual operational areas, were introduced. A major initiative during the year was the holding of a "Planning Day" bringing together staff from every level of the organisation with the aim of providing a clear pathway and identifying appropriate action for the achievement of successful outcomes by 2025. The Staff Forums during 2015 provided the opportunity to highlight staff contributions through the recognition and reward program. Individual employees and teams were recognised for their display of excellent organisational values, behaviours and performance thus providing a catalyst for driving organisational values.

ActivateUTS was deemed compliant with the Workplace Gender Equality Act 2012 based on the annual compliance report for the period 1 April 2014 to 31 March 2015. This reflects the organisation's commitment to maximising the full potential of both the female and male talent and the work undertaken to improve gender equality specifically focussing on the major issues of pay equality, removal of barriers to the full and equal participation of women in the workforce, consultation on gender based issues and elimination of discrimination, bullying and harassment.



FINANCIAL **REPORT**



TABLE OF CONTENTS

Directors' Report	39
Lead auditor's independence declaration	42
Statements of financial position	43
Statements of profit or loss and other comprehensive income	44
Statements of changes in members' funds	45
Statements of cash flows	46
Notes to the financial statements	47
Directors' declaration	59
Independent audit report	60

DIRECTOR'S REPORT

1. Directors

The directors present their report together with the financial report of UTS Union Limited ("the Company") and of the Group, being the Company and its controlled entity, for the financial year ended 27 December 2015 and the auditor's report thereon.

Associate Professor Prabhu Sivabalan

BBus (Hons), Ph.D
University Staff
Appointed 1 August 2014

William Paterson

BA (Hons), M Ed Admin
University Staff
Appointed 1 January 2009

Jacqueline Wise

MMgmt (Mktg) (MGSM)
University Staff
Appointed 7 October 2010

Janet Lynne Currie

Tc, AssocDipHEd, bed (PhysEd),
BHLthSc (HProm), MEd,
MHLthSc (Hons), PhD
University Staff
Appointed 29 March 2011
Resigned 6 October 2015.

Professor Robert Lisle Lynch

PhD (Illinois), MEd, BEd (Hons) (UWA), DipPhysEd (Wollongong Tc)
Chairman
Appointed 20 February 2012

Associate Professor Julia Connell

PhD (Newcastle) M.A., Dip.Ed., R.S.A (Reading)
University Staff
Appointed 7 October 2015

Elizabeth Ann Brett

Executive Masters in Business
Administration
Appointed 27 February 2012

Paul Vavich

Student
Appointed 6 October 2015

Rayan Jericho Calimlin

Student
Appointed 6 October 2015

Luke Thomas Chapman

Student
Appointed 6 October 2015

Stephanie Purcell

Student
Appointed 6 October 2013
Resigned 6 October 2015

Wilson Kwong

Student
Appointed 6 October 2013
Resigned 6 October 2015

Jake Bailey

Student
Appointed 6 October 2013
Resigned 6 October 2015

Yujun Jung

Student
Appointed 7 October 2014

Daria Konnova

Student
Appointed 7 October 2014

Ashley Young

Student
Appointed 7 October 2014

Peter George Zacharatos

Student
Appointed 7 October 2014



DIRECTOR'S **REPORT** CONT.
FOR YEAR ENDED 27 DECEMBER 2015

2. Directors’ meetings

The number of directors’ meetings and number of meetings attended by each of the directors of the Company during the financial year are:

DIRECTOR	BOARD MEETINGS		AUDIT & RISK		FINANCE COMMITTEE	
	A	B	A	B	A	B
Mr William Paterson	11	12	4	4	-	-
Ms Jacqueline Wise	11	12	-	-	10	10
Ms Janet Lynne Currie	6	9	-	-	-	-
Professor Robert Lisle Lynch	10	12	4	4	8	10
Ms Elizabeth Ann Brett	12	12	3	4	9	10
Mr Rayan Jericho Calmilim	3	3	-	-	1	2
Ms Stephanie Purcell	9	9	2	3	6	8
Mr Wilson Kwong	9	9	-	-	-	-
Mr Jake Bailey	8	9	3	3	-	-
Mr Yujun Jung	11	12	1	1	6	8
Ms Daria Konnova	11	12	1	1	6	8
Mr Ashley Young	10	12	-	-	8	10
Mr Peter Zacharatos	9	12	-	-	8	8
Mr Prabhu Sivabalan	10	12	-	-	8	10
Ms. Julia Ann Connell	1	2	-	-	-	-
Mr Paul Vavich	3	3	-	-	2	2
Mr Luke Thomas Chapman	3	3	-	-	2	2

A - Number of meetings attended

B - Number of meetings held during the time the director held office during the year

3. Objectives and strategy

The broad objectives of the Company are to provide recreational, sporting, social and cultural programs and activities for students and provide subsidies for student clubs and societies. They also include providing food and beverage and retail services to the student and campus community. The long term objectives encompass the planning for and providing services infrastructure to facilitate the delivery of programs and services; and to ensure programs and services continue to remain relevant to the student and campus community.

Strategy employed to achieve the objectives of the Company is based on fiscal responsibility with a priority towards achieving budgeted surpluses, thus enabling the organisation to continue to invest in capital and expand funding for student services, while maintaining an appropriate level of autonomy. The Company has also stringently adhered to the regulations of the Student Services and Amenities Fee (SSAF) legislation.

The Board identifies strategic direction in the delivery of student and campus services through an annual corporate plan that identifies a number of financial and operational key performance indicators (KPIs). These KPIs are regularly reviewed by management to gauge the performance of operations and ensure that the measures adopted continue to be relevant in the changing economic environment in which the Company operates.



DIRECTOR'S **REPORT** CONT.
FOR YEAR ENDED 27 DECEMBER 2015

4. Principal objectives and performance

The principal activities of the Group during the course of the financial year were the provision of various member services to students and staff at the University of Technology Sydney, New South Wales.

There were no significant changes in the nature of the activities of the Group during the year.

The Group's profit after tax for the year amounted to \$92,114 (2014: \$8,219 loss after tax).

5. Membership

The Company is a company limited by guarantee and without share capital. In accordance with the constitution of the Company, every member of the Company undertakes to contribute an amount limited to \$5 (2014: \$5) per member in the event of the winding up of the Company during the period of membership or within one year thereafter. The Company has only one member, being the University of Technology Sydney. The total amount that the member of the Company is liable to contribute if the Company is wound up is \$5 (2014: \$5).

6. Events subsequent to reporting date

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the Group, the results of those operations, or the state of affairs of the Group, in future financial years.

7. Lead auditor’s independence declaration

The Lead auditor’s independence declaration is set out on page 5 and forms part of the directors’ report for the financial year ended 27 December 2015.

This report is made with a resolution of the directors.

Professor Robert Lisle Lynch
Dated at Sydney this 21st day of April 2016

The Board of Directors
UTS Union Limited
Tower Building 1
University of Technology
Level 16, 15-79 Broadway
Ultimo NSW 2007

21 April 2016

Dear Board Members

UTS Union Limited

In accordance with section Subdivision 60-C of the *Australian Charities and Not-for-profits Commission Act 2012*, I am pleased to provide the following declaration of independence to the directors of UTS Union Limited.

As lead audit partner for the audit of the financial statements of UTS Union Limited for the financial year ended 27 December 2015, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements as set out in the *Australian Charities and Not-for-profits Commission Act 2012* in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

Yours sincerely



DELOITTE TOUCHE TOHMATSU



Gaile Pearce
Partner
Chartered Accountants

Deloitte Touche Tohmatsu
ABN 74 490 121 060

Grosvenor Place
225 George Street
Sydney NSW 2000
PO Box N250 Grosvenor Place
Sydney NSW 1217 Australia

Tel: +61 2 9322 7000
Fax: +61 2 9322 7001
www.deloitte.com.au



STATEMENT OF
FINANCIAL POSITION

		CONSOLIDATED		COMPANY	
	Note	2015	2014	2015	2014
		\$	\$	\$	\$
Assets					
Cash and cash equivalents	4	6,027,750	5,539,069	5,705,955	5,134,142
Trade and other receivables	5	995,259	607,183	975,690	602,183
Inventories	6	488,317	562,538	439,371	534,377
Prepayments		99,275	185,480	98,727	181,522
Total current assets		7,610,601	6,894,271	7,219,744	6,452,224
Trade and other receivables	5	-	-	528,680	528,680
Property, plant and equipment	7	12,212,653	12,773,851	11,993,676	12,519,402
Total non-current assets		12,212,653	12,773,851	12,522,356	13,048,082
Total assets		19,823,254	19,668,122	19,742,100	19,500,306
Liabilities					
Trade and other payables	10	1,363,035	1,413,090	1,041,711	1,199,547
Employee benefits	11	287,054	318,057	280,690	308,996
Revenue received in advance		183,256	62,457	108,369	4,252
Total current liabilities		1,833,345	1,793,604	1,430,770	1,512,795
Employee benefits	11	142,053	118,775	142,053	118,775
Total non-current liabilities		142,053	118,775	142,053	118,775
Total liabilities		1,975,398	1,912,379	1,572,823	1,631,570
Net assets		17,847,856	17,755,742	18,169,277	17,868,736
Member's funds					
General funds		17,847,856	17,755,742	18,169,277	17,868,736
Total member's funds		17,847,856	17,755,742	18,169,277	17,868,736



STATEMENT OF PROFIT OR LOSS & OTHER COMPREHENSIVE INCOME

	Note	CONSOLIDATED		COMPANY	
		2015	2014	2015	2014
		\$	\$	\$	\$
Revenue	8	18,208,285	16,984,346	14,987,193	14,344,471
Other income	9	5,252	-	5,252	-
Change in inventories of finished goods		(73,588)	(65,302)	(94,373)	(121,904)
Raw materials and consumables used		(3,530,914)	(3,604,447)	(2,470,454)	(2,649,792)
Board expenses		(68,583)	(74,456)	(65,532)	(73,270)
Personnel expenses	12	(8,010,793)	(7,487,665)	(6,096,148)	(5,987,116)
Cleaning expenses		(561,012)	(532,979)	(438,276)	(454,859)
Events and function expenses		(588,867)	(501,769)	(588,442)	(501,746)
Grant expenses		(1,717,389)	(1,550,208)	(1,717,389)	(1,550,208)
Loss on disposal of assets		-	(4,846)	-	(4,846)
Insurance expenses		(49,640)	(49,601)	(49,640)	(48,598)
Professional services expenses		(63,611)	(38,136)	(53,736)	(31,862)
Promotions and publications expenses		(273,675)	(417,149)	(273,629)	(415,472)
Property expenses		(461,355)	(502,496)	(362,014)	(410,815)
Rent and rates expenses		(158,441)	(139,082)	(148,538)	(127,631)
Repairs and maintenance expenses		(276,123)	(259,111)	(242,864)	(247,826)
Depreciation		(1,360,349)	(1,072,592)	(1,319,376)	(1,043,642)
Other expenses		(1,101,483)	(936,264)	(944,302)	(801,141)
Results from operating activities		(82,286)	(251,757)	127,732	(126,257)
Interest income		174,400	243,538	172,809	242,610
Profit/(Loss) before income tax		92,114	(8,219)	300,541	116,353
Income tax expense	13	-	-	-	-
Profit/(Loss) for the year		92,114	(8,219)	300,541	116,353
Other comprehensive income		-	-	-	-
Total comprehensive income/(loss) for the year		92,114	(8,219)	300,541	116,353

The notes on pages 47 to 58 are an integral part of these financial statements.



STATEMENT OF CHANGES IN MEMBER'S FUNDS

	CONSOLIDATED	
	GENERAL FUNDS	TOTAL
	\$	\$
Balance at 29 December 2013	17,763,961	17,763,961
Total comprehensive income for the year		
Loss for the year	(8,219)	(8,219)
Other comprehensive income	-	-
Balance at 28 December 2014	17,755,742	17,755,742
Balance at 29 December 2014	17,755,742	17,755,742
Total comprehensive income for the year		
Profit for the year	92,114	92,114
Other comprehensive income	-	-
Balance at 27 December 2015	17,847,856	17,847,856

	COMPANY	
	GENERAL FUNDS	TOTAL
	\$	\$
Balance at 29 December 2013	17,752,383	17,752,383
Total comprehensive income for the year		
Profit for the year	116,353	116,353
Other comprehensive income		
Balance at 28 December 2014	17,868,736	17,868,736
Balance at 29 December 2014	17,868,736	17,868,736
Total comprehensive income for the year		
Profit for the year	300,541	300,541
Other comprehensive income	-	-
Balance at 27 December 2015	18,169,277	18,169,277

The notes on pages 47 to 58 are an integral part of these financial statements.



STATEMENT OF CASH FLOWS

	CONSOLIDATED		COMPANY	
	2015	2014	2015	2014
Note	\$	\$	\$	\$
Cash flows from operating activities				
Cash receipts from customers	19,761,835	18,440,013	16,216,522	15,197,086
Cash paid to suppliers and employees	(18,653,656)	(17,138,946)	(15,029,119)	(14,293,559)
Cash from operations	1,108,179	1,301,067	1,187,403	903,527
Interest received	174,400	243,538	172,809	242,610
Net cash flows provided by operating activities	1,282,579	1,544,605	1,360,212	1,146,137
Cash flows from investing activities				
Proceeds from sale of property, plant and equipment	53,818	11,673	53,817	16,158
Acquisition of property, plant and equipment	(847,716)	(6,819,086)	(842,216)	(6,733,786)
Net cash flows used in investing activities	(793,898)	(6,807,413)	(788,399)	(6,717,628)
Net decrease in cash and cash equivalents	488,681	(5,262,808)	571,813	(5,571,491)
Cash and cash equivalents at beginning of year	5,539,069	10,801,877	5,134,142	10,705,633
Cash and cash equivalents at end of year	4 6,027,750	5,539,069	5,705,955	5,134,142

The notes on pages 47 to 58 are an integral part of these financial statements.



NOTES TO THE FINANCIAL STATEMENTS

1. Reporting entity

UTS Union Limited (“the Company”) is a reporting entity and a company limited by guarantee domiciled in Australia. The address of the Company’s registered office is the University of Technology Sydney, Level 16 Tower Building 1, 15 Broadway, Ultimo NSW 2007. The consolidated financial statements of the Company as at and for the year ended 27 December 2015 comprise the Company and its subsidiary (together referred to as the Group and individually as Group entities).

The Group is a not for profit and the principal activities of the Group during the course of the financial year were the provision of various member services to students and staff at University of Technology Sydney, New South Wales.

2. Significant accounting policies

(a) Statement of compliance

The consolidated financial statements are tier 2 general purpose financial statements which have been prepared in accordance with Australian Accounting Standards - Reduced Disclosure Requirements (AASBs) adopted by the Australian Accounting Standards Board (AASB), the Australian Charities and Not-for-profits Commission Act 2012, the Corporations Act 2001, the Registered Clubs Amendment Act 2006 and the Gaming Machines Tax Act 2001.

The Group and Company elected to early adopt AASB 1053 Application of Tiers of Australian Accounting Standards, for the year beginning on 1 January 2013 to prepare tier 2 general purpose financial statements.

ASIC Class order 10/654 Inclusion of parent entity financial statements in financial reports has been applied to permit the inclusion of parent entity financial statements in the consolidated financial report.

The consolidated financial statements were approved by the Board of Directors on 21 April 2016.

(b) Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis.

(c) Functional and presentation currency

These consolidated financial statements are presented in Australian dollars, which is the Group’s functional currency.

(d) Use of estimates and judgements

The preparation of consolidated financial statements in conformity with AASBs requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Information about critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements and assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year, are included in the notes to the consolidated financial statements.

3. Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by Group entities.

(a) Basis of consolidation

(i) Subsidiary

Subsidiaries are entities controlled by the Company. The result and cash flows of the sole subsidiary are included in the consolidated financial statements of the Group from the date that control commences until the date that control ceases. The subsidiary’s financial position is consolidated with that of the Company at the reporting date.

Where appropriate, the accounting policies of the sole subsidiary have been changed to align them with the policies adopted by the Company on consolidation.



NOTE TO THE **FINANCIAL STATEMENTS** CONT.
FOR YEAR ENDED 27 DECEMBER 2015

3. Significant accounting policies (continued)

(ii) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

(b) Financial instruments

(i) Non-derivative financial assets

Financial assets are recognised initially on the date at which the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

The Group has the following non-derivative financial assets: cash and cash equivalents and loans and receivables.

Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables comprise trade and other receivables.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments.

(ii) Non-derivative financial liabilities

Financial liabilities are recognised initially on the date at which the Group becomes a party to the contractual provisions of the instrument. The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expired. Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

The Group has the following non-derivative financial liabilities: trade and other payables (excluding accrued expenses).

Such financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition these financial liabilities are measured at amortised cost using the effective interest rate method.

(c) Property, plant and equipment

(i) Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Any gain or loss on disposal of an item of property, plant and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

(ii) Subsequent costs

Subsequent expenditure is capitalised only when it is probable that the future economic benefits associated with the expenditure will flow to the Group. Ongoing repairs and maintenance are expensed as incurred.



NOTE TO THE **FINANCIAL STATEMENTS** CONT.
FOR YEAR ENDED 27 DECEMBER 2015

3. Significant accounting policies (continued)

(iii) Depreciation

Items of property, plant and equipment are depreciated from the date that they are installed and are ready for use.

Depreciation is calculated to write off the cost of property, plant and equipment less their estimated residual values using the straight-line basis over their estimated useful lives. Depreciation is generally recognised in profit or loss, unless the amount is included in the carrying amount of another asset.

The estimated useful lives for the current and comparative years of significant items of property, plant and equipment are as follows:

- Plant and equipment 2 - 10 years
- Leasehold improvements 8 - 40 years

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

(d) Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the first-in first-out principle, and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and estimated costs necessary to make the sale.

(e) Impairment

(i) Non-derivative financial assets

A financial asset is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Group on terms that the Group would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, or economic conditions that correlate with defaults.

The Group considers evidence of impairment for receivables at both a specific asset and collective level. All individually significant receivables are assessed for specific impairment. All individually significant receivables found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Receivables that are not individually significant are collectively assessed for impairment by grouping together receivables with similar risk characteristics.

In assessing collective impairment the Group uses historical trends of the probability of default, timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against loans and receivables. Interest on the impaired asset continues to be recognised. When a subsequent event (e.g. Repayment by a debtor) causes the amount of impairment loss to decrease; the decrease in impairment loss is reversed through profit or loss.

(ii) Non-financial assets

The carrying amounts of the Group's non-financial assets, other than inventories, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit (CGU) exceeds its estimated recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. Depreciated replacement cost is used to determine value in use. Depreciated replacement cost is the current replacement cost of the item less, where applicable, accumulated depreciation to date, calculated on the basis of such cost. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs.

Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated to reduce the carrying amounts of the assets in the unit (group of units) on a pro rata basis.



NOTE TO THE **FINANCIAL STATEMENTS** CONT.
FOR YEAR ENDED 27 DECEMBER 2015

3. Significant accounting policies (continued)

(ii) Non financial assets (continued)

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

(f) Employee benefit

(i) Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution plans are recognised as an employee benefit expense in profit or loss in the periods during which services are rendered by employees.

(ii) Other long term employee benefits

The Group's net obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods plus related on-costs; that benefit is discounted to determine its present value, and the fair value of any related assets is deducted. The discount rate is the yield at the reporting date on government bonds that have maturity dates approximating the terms of the Group's obligations.

(iii) Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

(g) Revenue

(i) Goods sold and services rendered

Revenue from the sale of goods comprises revenue earned from the provision of food, beverage and other goods. It is measured at the fair value of the consideration received or receivable and is recognised in profit or loss when the significant risks and rewards of ownership have been transferred to the customer.

Revenue from services rendered comprises revenue from functions. It is measured at the fair value of the consideration received or receivable and is recognised in profit or loss as the services are provided.

No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due, the costs incurred or to be incurred cannot be measured reliably, there is a risk of return of the goods or there is continuing management involvement with the goods.

(ii) University allocated Student Services Amenities Fees

The fee is measured at the fair value of the consideration received or receivable and is recognised in profit or loss as the services are provided.

(iii) Fees - university contribution

Contributions from the University of Technology Sydney are measured at the fair value of the consideration received and recognised in profit or loss on receipt.

(iv) Other revenue

Other revenue comprises rent and room hire, sponsorships and student program contributions.

(h) Grant expenses

Grants are made to Clubs, Societies and individual students to assist with the pursuit of their sporting and cultural activities. In addition, they are also provided, where financial assistance is required, for the provision of equipment and facilities in the furthering of those activities. From time to time grants are made to the University of Technology Sydney (the university) as contribution to the supply of infrastructure and facilities specific to the use of UTS Union Limited and associated entities.



NOTE TO THE **FINANCIAL STATEMENTS** CONT.
FOR YEAR ENDED 27 DECEMBER 2015

3. Significant accounting policies (continued)

(i) Lease payments

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Other leases are operating leases and the leased assets are not recognised in the Group's statement of financial position.

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

(j) Interest income

Interest income on funds invested is recognised as it accrues in profit or loss, using the effective interest method.

(k) Tax

The Company is not liable for tax as it is a tax exempt charitable entity and as such incurs no liability to pay tax, however not all entities in the Group are exempt. Tax expense comprises current and deferred tax. Current tax and deferred tax are recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in members funds or in other comprehensive income.

(i) Current tax

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

(ii) Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

The Income tax Assessment Act 1997 (amended) provides that under the concept of mutuality, the controlled entity, UTS Haberfield Club, is only liable for income tax on income derived from non-members and from outside entities.

(l) Goods and services tax

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.



NOTE TO THE **FINANCIAL STATEMENTS** CONT.
FOR YEAR ENDED 27 DECEMBER 2015

	CONSOLIDATED		COMPANY	
	2015	2014	2015	2014
	\$	\$	\$	\$

4. Cash and cash equivalents

Bank balances	722,381	988,496	432,795	616,769
Call deposits	5,250,000	4,500,000	5,250,000	4,500,000
Cash on hand	55,369	50,573	23,160	17,373
Cash and cash equivalents in the statement of cash flows	6,027,750	5,539,069	5,705,955	5,134,142

5. Trade and other receivables

Current

Trade receivables	804,953	510,650	804,953	510,650
Other receivables	190,306	96,533	170,737	91,533
	995,259	607,183	975,690	602,183

Non-Current

Due from UTS Haberfield Club	-	-	528,680	528,680
	-	-	528,680	528,680

The movement in the allowance for impairment in respect of trade and other receivables during the year was as follows

Balance at beginning of year	3,638	16,003	3,638	16,003
Impairment loss recognised/(reversed)	106,932	(12,365)	106,932	(12,365)
Balance at end of year	110,570	3,638	110,570	3,638

6. Inventories

Finished goods - at cost	488,317	562,538	439,371	534,377
--------------------------	---------	---------	---------	---------

The notes on pages 47 to 58 are an integral part of these financial statements.



NOTE TO THE **FINANCIAL STATEMENTS** CONT.
FOR YEAR ENDED 27 DECEMBER 2015

7. Property, plant and equipment

CONSOLIDATED	Leasehold Improvements	Plant and Equipment	Under Construction	Artworks	Total
	\$	\$	\$	\$	\$

Gross carrying amount

Balance at 29 December 2014	13,118,157	3,881,796	41,824	98,128	17,139,905
Additions	107,932	297,981	441,803	-	847,716
Transfers	269,416	69,346	(338,762)	-	-
Disposals	-	(92,635)	-	-	(92,635)
Balance at 27 December 2015	13,495,505	4,156,488	144,865	98,128	17,894,986

Depreciation

Balance at 29 December 2014	1,984,923	2,381,131	-	-	4,366,054
Disposals	-	(44,068)	-	-	(44,068)
Depreciation expense	928,609	431,738	-	-	1,360,347
Balance at 27 December 2015	2,913,532	2,768,801	-	-	5,682,333

Carrying amounts

As at 29 December 2014	11,133,234	1,500,665	41,824	98,128	12,773,851
As at 27 December 2015	10,581,973	1,387,687	144,865	98,128	12,212,653

COMPANY	Leasehold Improvements	Plant and Equipment	Under Construction	Artworks	Total
	\$	\$	\$	\$	\$

Gross carrying amounts

Balance at 29 December 2014	13,118,157	3,598,396	41,824	98,128	16,856,505
Additions	107,932	292,481	441,803	-	842,216
Transfers in/(out)	269,416	69,346	(338,762)	-	-
Disposals	-	(92,635)	-	-	(92,635)
Balance at 27 December 2015	13,495,505	3,867,588	144,865	98,128	17,606,086

Depreciation

Balance at 29 December 2014	1,984,923	2,352,180	-	-	4,337,103
Disposals	-	(44,068)	-	-	(44,068)
Depreciation expense	928,609	390,766	-	-	1,319,375
Balance at 27 December 2015	2,913,532	2,698,878	-	-	5,612,410

Carrying amounts

As at 29 December 2014	11,133,234	1,246,216	41,824	98,128	12,519,402
As at 27 December 2015	10,581,973	1,168,710	144,865	98,128	11,993,676

The notes on pages 47 to 58 are an integral part of these financial statements.



NOTE TO THE **FINANCIAL STATEMENTS** CONT.
FOR YEAR ENDED 27 DECEMBER 2015

	CONSOLIDATED		COMPANY	
	2015	2014	2015	2014
	\$	\$	\$	\$

8. Revenue

Revenue

Sale of goods	10,536,230	9,739,542	7,305,085	7,155,778
Union allocated SSAF* collected by UTS	4,830,270	4,604,000	4,830,270	4,604,000
Rendering of services	1,198,290	1,054,144	1,033,960	914,723
Fees – University contribution	280,823	501,328	280,823	501,328
Other revenue	1,362,672	1,085,332	1,537,055	1,168,642
Total revenue	18,208,285	16,984,346	14,987,193	14,344,471

*Student Services amenities fees

9. Other income

Gain on disposal of property, plant and equipment	5,252	-	5,252	-
---	-------	---	-------	---

10. Trade and other payables

Current

Trade payables	506,800	650,031	409,121	373,187
Other payables and accrued expenses	828,399	763,059	604,754	661,360
Due to UTS Rowing Club	27,836	-	27,836	165,000
	1,363,035	1,413,090	1,041,711	1,199,547

11. Employee benefits

Current

Liability for annual leave	250,436	248,679	244,071	239,618
Liability for long service leave	36,618	69,378	36,619	69,378
	287,054	318,057	280,690	308,996

Non-current

Liability for long service leave	142,053	118,775	142,053	118,775
----------------------------------	---------	---------	---------	---------

The notes on pages 47 to 58 are an integral part of these financial statements.



NOTE TO THE **FINANCIAL STATEMENTS** CONT.
FOR YEAR ENDED 27 DECEMBER 2015

	CONSOLIDATED		COMPANY	
	2015	2014	2015	2014
	\$	\$	\$	\$

12. Personnel expenses

Wages and salaries	6,506,770	6,057,398	4,945,934	4,878,679
Other associated personnel expenses	869,900	784,445	659,630	580,177
Contributions to defined contribution superannuation funds	641,847	568,123	495,613	459,622
Movement in liability for annual leave	1,756	53,618	4,452	44,557
Movement in liability for long service leave	(9,481)	24,081	(9,481)	24,081
	8,010,793	7,487,665	6,096,148	5,987,116

13. Income tax expense

Numerical reconciliation between tax expense and pre-tax accounting profit

Proportion of net taxable income to non-members	2,691,076	151,384	-	-
Less: Proportion of expenses attributable to non-members	(2,811,085)	(152,387)	-	-
	(120,009)	(1,003)	-	-

Add: Other taxable income	23,753	929	-	-
Less: Other deductible expenses	(156,138)	(120,766)	-	-
Net income subject to tax	(252,394)	(120,941)	-	-

Income tax expense using the Company's statutory income tax rate of 30% (2014: 30%)	(75,718)	(36,282)	-	-
Unrecognised tax losses (utilised)/reversed	75,718	36,282	-	-
	-	-	-	-

Estimated deferred tax assets have not been recognised in respect of the following items:

Unrecognised deferred tax assets

Deductible temporary differences	6,404	6,946	-	-
Tax losses	191,237	115,519	-	-
	197,641	122,465	-	-

The deductible temporary differences and tax losses do not expire under current tax legislation. Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which the entity can utilise the benefits from.

The notes on pages 47 to 58 are an integral part of these financial statements.



NOTE TO THE **FINANCIAL STATEMENTS** CONT.
FOR YEAR ENDED 27 DECEMBER 2015

	CONSOLIDATED		COMPANY	
	2015	2014	2015	2014
	\$	\$	\$	\$

14. Operating Leases

Leases as lessee

Non-cancellable operating lease rentals are payable as follows:

Less than one year	44,761	-	44,761	-
Between two to five years	179,043	-	179,043	-
Greater than five years	402,847	-	402,847	-
	626,651	-	626,651	-

The Company leases the land on which its controlled entity operates under non-cancellable operating leases. In the prior year, no lease commitments were disclosed as the leases had not been finalised with the relevant government ministers. These leases with Ashfield Council and Roads and Maritime Services include term end environmental remediation clauses. At this time, the directors consider the risk of significant expenses arising as a result of the remediation clauses to be remote.

During the year the Group recognised \$44,761 as an expense in profit or loss in respect of operating lease rentals (2014: \$35,421). During the year the Company recognised \$44,761 as an expense in profit or loss in respect of operating lease rentals (2014: \$35,421).

15. Capital and other commitments

As at 27 December 2015, the Group had no capital commitments (2014: Nil).

16. Contingent assets and contingent liabilities

There are no contingent assets in existence at the reporting date.

The Group and the Company has the following contingent liabilities at the reporting date:

Bank guarantees	25,000	25,000	25,000	25,000
-----------------	--------	--------	--------	--------

The directors are of the opinion that provisions are not required in respect of these matters, as it is not probable that a future sacrifice of economic benefits will be required or the amount is not capable of reliable measurement.

The notes on pages 47 to 58 are an integral part of these financial statements.



NOTE TO THE **FINANCIAL STATEMENTS** CONT.
FOR YEAR ENDED 27 DECEMBER 2015

17. Related parties

Key management personnel compensation

The compensation received by non-executive key management personnel included in other expenses is as follows:

	CONSOLIDATED		COMPANY	
	2015	2014	2015	2014
	\$	\$	\$	\$

Director honoraria	7,500	7,500	7,500	7,500
--------------------	-------	-------	-------	-------

The compensation received by executive key management personnel is as follows:

Short and long term employee benefits	216,744	201,037	216,744	196,037
---------------------------------------	---------	---------	---------	---------

Key management personnel transactions and balances

From time to time, key management personnel of the Company, or their related entities, may purchase goods and services from the Company. These purchases are on the same terms and conditions as those entered into by third parties and are trivial or domestic in nature.

Apart from the details disclosed in this note, no other key management personnel has transacted with the Company since the end of the previous financial year and there were no outstanding balances involving key management personnel's interests existing at year-end.

Other related party transactions

The Company has related party relationships with:

- The University of Technology Sydney (entity that exerts significant influence as the sole member of the Company)
- UTS Haberfield Club Limited (controlled entity)

Balances with related parties

Aggregate amounts receivable from or payable to, each class of related party at reporting date:

Current receivables				
Entity that exerts significant influence	334,583	191,073	334,583	191,073
	334,583	191,073	334,583	191,073

Non-current receivables

Controlled entity	-	-	528,680	528,680
-------------------	---	---	---------	---------

Current payables

Entity that exerts significant influence	86,880	125,514	86,880	125,514
--	--------	---------	--------	---------

The notes on pages 47 to 58 are an integral part of these financial statements.



NOTE TO THE **FINANCIAL STATEMENTS** CONT.
FOR YEAR ENDED 27 DECEMBER 2015

17. Related parties (continued)

Transactions with related parties

(i) University of Technology Sydney

Throughout the year, revenue is derived from and expenses incurred from the University of Technology Sydney. These transactions are on the same terms and conditions as those entered into by any other entity or individual.

Aggregate amounts brought to account from transactions with the University of Technology Sydney are:

	CONSOLIDATED		COMPANY	
	2015	2014	2015	2014
	\$	\$	\$	\$
Staff fees contribution revenue	96,828	96,834	96,828	96,834
Management fee - Ross Milbourne sports hall	183,995	154,494	183,995	154,494
Donation revenue	-	250,000	-	250,000
Total fees - university contribution	280,823	501,328	280,823	501,328
Union allocated SSAF* collected by UTS	4,830,270	4,604,000	4,830,270	4,604,000
Rental expense	(91,068)	(126,489)	(91,068)	(126,489)
Functions revenue	1,683,867	2,121,410	1,683,867	2,121,410

*Student Services Amenities Fees

Head licence agreement

UTS Union Limited operates under a Head licence Agreement (HLA), which is a legal agreement between UTS Union Limited (licensee) and the University of Technology Sydney (licensor) that confirms the spaces and uses of UTS Union Limited on the university campus. The HLA is in effect until 31 May, 2018, and UTS Union Limited can extend the licence for a period of 5 years (rolling), subject to certain conditions in the HLA.

Within the HLA are clauses that outline the responsibilities of both parties, should there be a need to relocate UTS Union Limited spaces and facilities. The licensor must pay the actual and reasonable fit out costs of the licensee and any approved sub licensees of the licensee to the extent that such costs relate directly to the relocation. Further, the licensor must compensate the licensee for the depreciated value of the asset that would be written off as a loss as a consequence of the licensee's relocation.

(ii) UTS Haberfield Club Limited

UTS Haberfield Club operates the Club premises at Dobroyd Parade, Haberfield under a licence agreement with UTS Union Limited. UTS Union Limited leases the land from Ashfield Council and Roads and Maritime Services, and has constructed the premises occupied by the Club (see Note 14). The licence fee is included in the management fee income (see below).

Aggregate amounts brought to account from transactions with the subsidiary are:

	2015	2014
	\$	\$
Management fee income from UTS Haberfield Club Limited	193,380	90,544

The notes on pages 43 to 58 are an integral part of these financial statements.



NOTE TO THE **FINANCIAL STATEMENTS** CONT.
FOR YEAR ENDED 27 DECEMBER 2015

18. Events after the reporting period

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the Group, the results of those operations, or the state of affairs of the Group, in future financial years.

DIRECTORS DECLARATION

In the opinion of the directors of UTS Union Limited (the Company):

(a) the financial statements and notes that are set out on pages 6 to 23, are in accordance with the Australian Charities and Not-for-profits Commission Act 2012 including:

(i) Giving a true and fair view of the Company's and the Group's financial position as at 27 December 2015 and of their performance for the financial year ended on that date; and

(ii) Complying with Australian Accounting Standards - Reduced Disclosure Requirements and the Australian Charities and Not-for-profits Commission Regulations 2013; and

(b) There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors.

Professor Robert Lisle Lynch

Dated at Sydney this 21st day of April 2016



Deloitte Touche Tohmatsu
ABN 74 490 121 060

Grosvenor Place
225 George Street
Sydney NSW 2000
PO Box N250 Grosvenor Place
Sydney NSW 1220 Australia

DX: 10307SSE
Tel: +61 (0) 2 9322 7000
Fax: +61 (0) 9322 7001
www.deloitte.com.au

Independent Auditor’s Report to the members of UTS Union Limited

We have audited the accompanying financial report of UTS Union Limited, which comprises the statements of financial position as at 27 December 2015, the statements of profit or loss and other comprehensive income, the statements of cash flows and the statements of changes in equity for the year ended on that date, notes comprising a summary of significant accounting policies and the directors’ declaration of the consolidated entity, comprising the company and the entities it controlled at the year’s end or from time to time during the financial year as set out on pages 6 to 24.

Directors’ Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the Australian Charities and Not-for-profits Commission Act 2012 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

Auditor’s Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor’s judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control, relevant to the entity’s preparation of the financial report that gives a true and fair view, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial report of UTS Union Limited is in accordance with Division 60 of the *Australian Charities and Not-for-profits Commission Act 2012*, including:

- (a) giving a true and fair view of the Company’s and the Group’s financial position as at 27 December 2015 and of their financial performance and cash flows for the year ended on that date; and
- (b) complying with Australian Accounting Standards – Reduced Disclosure Requirements and Division 60 of the Australian Charities and Not-for-profits Commission Regulation 2013.

DELOITTE TOUCHE TOHMATSU

Gaile Pearce
Partner
Chartered Accountant
Sydney, 21 April 2016